



CPR CONSULTANTS

Comparative Performance Resources



Total Operating Income Report 2014-2018



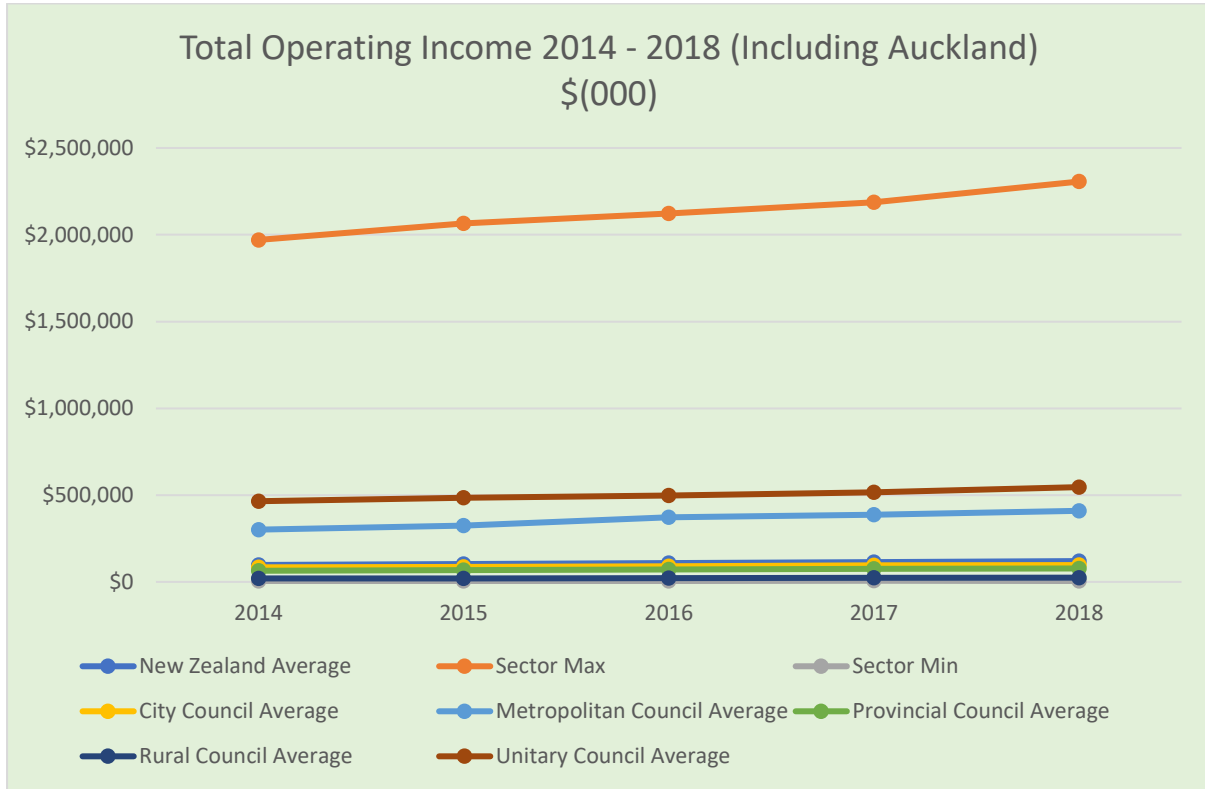
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Total Operating Income Chart/Table (Including Auckland)

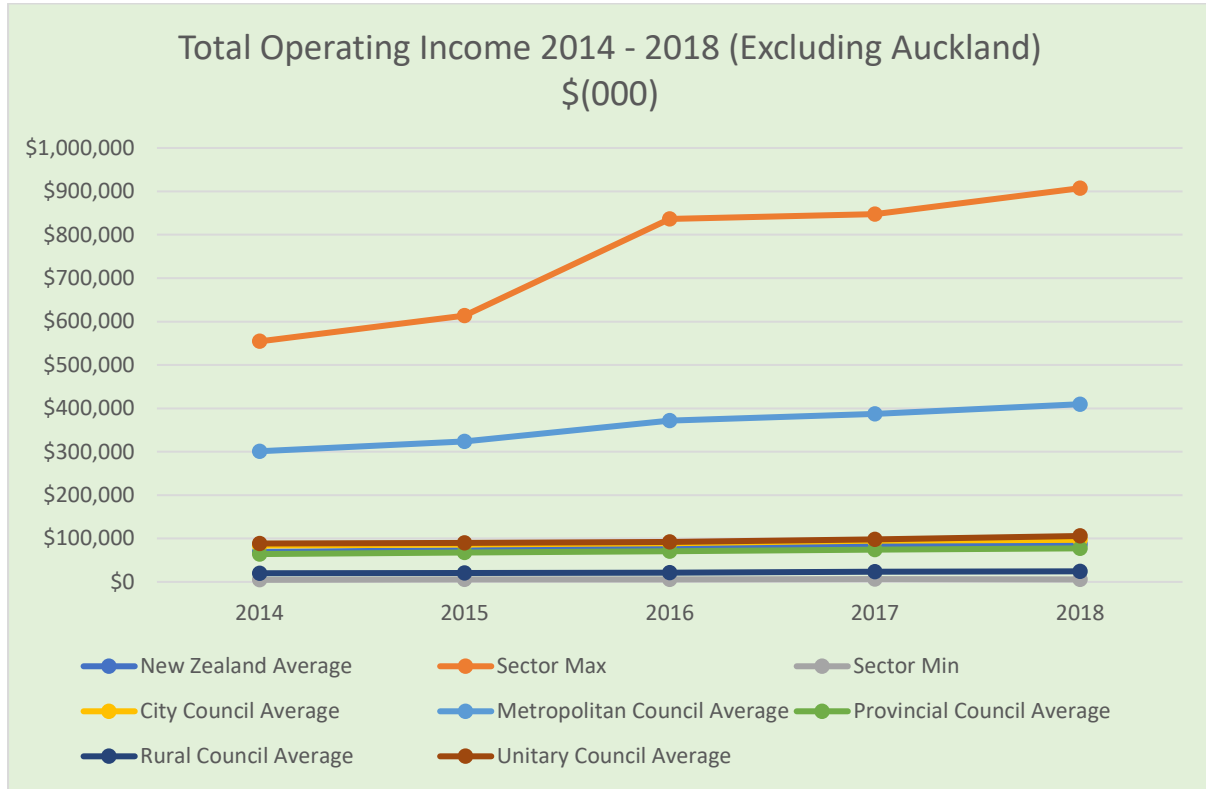


| Year | New Zealand Average | Sector Max | Sector Min | City Council Average | Metropolitan Council Average | Provincial Council Average | Rural Council Average | Unitary Council Average |
|------|---------------------|-------------|------------|----------------------|------------------------------|----------------------------|-----------------------|-------------------------|
| 2014 | \$97,629 | \$1,970,303 | \$4,732 | \$83,843 | \$301,057 | \$64,101 | \$19,907 | \$464,855 |
| 2015 | \$102,466 | \$2,064,890 | \$5,606 | \$86,448 | \$323,425 | \$67,427 | \$20,156 | \$485,023 |
| 2016 | \$109,033 | \$2,123,113 | \$5,701 | \$89,131 | \$371,593 | \$70,632 | \$21,382 | \$498,445 |
| 2017 | \$114,319 | \$2,187,222 | \$6,453 | \$94,651 | \$387,353 | \$74,576 | \$23,381 | \$515,996 |
| 2018 | \$119,856 | \$2,306,458 | \$5,843 | \$96,896 | \$409,463 | \$77,308 | \$24,369 | \$545,901 |

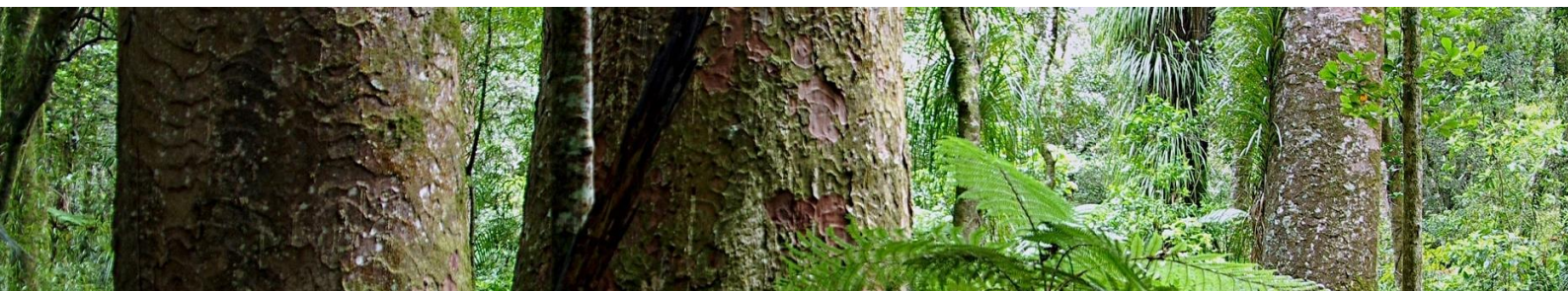




Total Operating Income Chart/Table (Excluding Auckland)



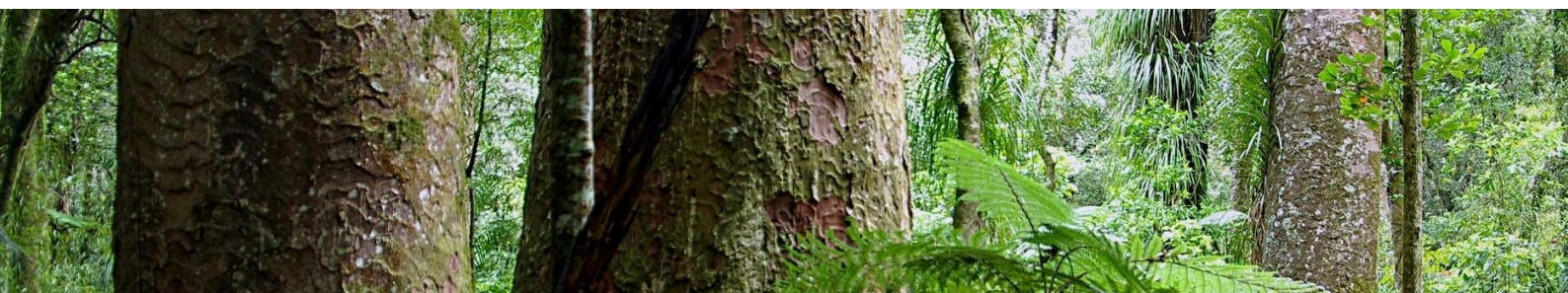
| Year | New Zealand Average | Sector Max | Sector Min | City Council Average | Metropolitan Council Average | Provincial Council Average | Rural Council Average | Unitary Council Average |
|------|---------------------|------------|------------|----------------------|------------------------------|----------------------------|-----------------------|-------------------------|
| 2014 | \$69,255 | \$554,283 | \$4,732 | \$83,843 | \$301,057 | \$64,101 | \$19,907 | \$88,493 |
| 2015 | \$72,732 | \$613,525 | \$5,606 | \$86,448 | \$323,425 | \$67,427 | \$20,156 | \$90,056 |
| 2016 | \$78,517 | \$836,418 | \$5,701 | \$89,131 | \$371,593 | \$70,632 | \$21,382 | \$92,278 |
| 2017 | \$82,911 | \$847,508 | \$6,453 | \$94,651 | \$387,353 | \$74,576 | \$23,381 | \$98,190 |
| 2018 | \$86,726 | \$907,303 | \$5,843 | \$96,896 | \$409,463 | \$77,308 | \$24,369 | \$105,762 |





Total Operating Income Ranked Table

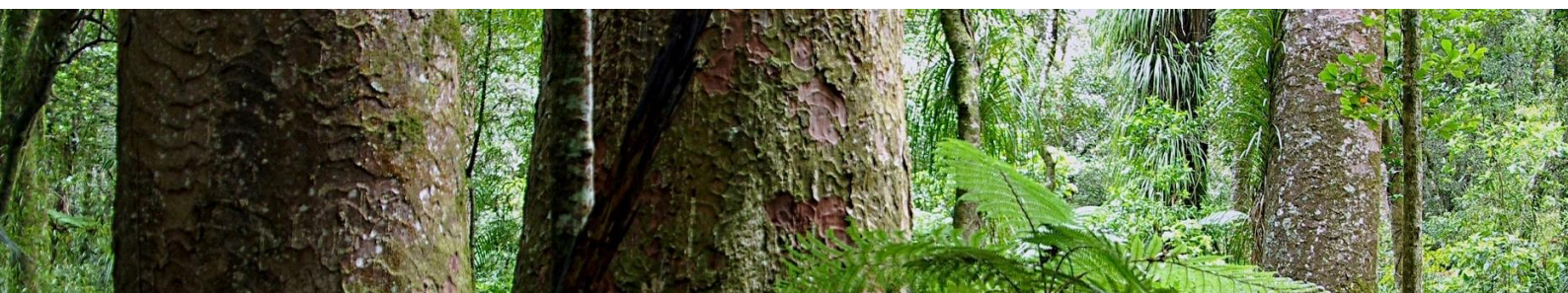
| Rank | Council | Total OpInc \$(000) | Rank | Council | Total OpInc \$(000) |
|------|--|---------------------|------|-------------------------------------|---------------------|
| 1 | Auckland Council | \$2,306,458 | 34 | Hurunui District Council | \$62,845 |
| 2 | Christchurch City Council | \$907,303 | 35 | South Taranaki District Council | \$60,187 |
| 3 | Wellington City Council | \$479,275 | 36 | Ashburton District Council | \$53,950 |
| 4 | Dunedin City Council | \$228,212 | 37 | Horowhenua District Council | \$47,737 |
| 5 | Hamilton City Council | \$220,110 | 38 | Manawatu District Council | \$46,907 |
| 6 | Tauranga City Council | \$212,413 | 39 | Matamata-Piako District Council | \$45,198 |
| 7 | Hutt City Council | \$151,671 | 40 | Waitaki District Council | \$45,042 |
| 8 | New Plymouth District Council | \$132,985 | 41 | Upper Hutt City Council | \$44,780 |
| 9 | Tasman District Council | \$129,124 | 42 | Kaipara District Council | \$44,571 |
| 10 | Whangarei District Council | \$127,255 | 43 | Central Otago District Council | \$40,458 |
| 11 | Queenstown Lakes District Council | \$121,327 | 44 | Masterton District Council | \$39,505 |
| 12 | Palmerston North City Council | \$120,530 | 45 | Tararua District Council | \$38,245 |
| 13 | Far North District Council | \$113,555 | 46 | Hauraki District Council | \$36,386 |
| 14 | Rotorua District Council | \$112,403 | 47 | South Waikato District Council | \$34,797 |
| 15 | Marlborough District Council | \$108,220 | 48 | Rangitikei District Council | \$34,341 |
| 16 | Waikato District Council | \$107,819 | 49 | Clutha District Council | \$33,719 |
| 17 | Nelson City Council | \$105,229 | 50 | Ruapehu District Council | \$32,921 |
| 18 | Hastings District Council | \$104,864 | 51 | Waitomo District Council | \$28,287 |
| 19 | Napier City Council | \$96,856 | 52 | Central Hawkes Bay District Council | \$26,689 |
| 20 | Invercargill City Council | \$86,996 | 53 | Grey District Council | \$23,296 |
| 21 | Taupo District Council | \$86,568 | 54 | Buller District Council | \$21,437 |
| 22 | Selwyn District Council | \$83,769 | 55 | Wairoa District Council | \$21,108 |
| 23 | Timaru District Council | \$82,774 | 56 | Gore District Council | \$20,885 |
| 24 | Porirua City Council | \$80,543 | 57 | Westland District Council | \$20,112 |
| 25 | Gisborne District Council | \$80,473 | 58 | South Wairarapa District Council | \$18,724 |
| 26 | Western Bay of Plenty District Council | \$80,416 | 59 | Stratford District Council | \$17,673 |
| 27 | Thames-Coromandel District Council | \$80,217 | 60 | Otorohanga District Council | \$16,598 |
| 28 | Waimakariri District Council | \$78,229 | 61 | Carterton District Council | \$15,435 |
| 29 | Whanganui District Council | \$76,181 | 62 | Opotiki District Council | \$15,164 |
| 30 | Waipa District Council | \$75,109 | 63 | Mackenzie District Council | \$14,780 |
| 31 | Kapiti Coast District Council | \$75,080 | 64 | Kaikoura District Council | \$14,227 |
| 32 | Southland District Council | \$67,734 | 65 | Waimate District Council | \$14,163 |
| 33 | Whakatane District Council | \$63,131 | 66 | Kawerau District Council | \$11,519 |
| | | | 67 | Chatham Islands Council | \$5,843 |





Total Operating Income Per Rate Payer Ranked Table

| Rank | Council | Total OpInc per RP | Rank | Council | Total OpInc per RP |
|------|--|--------------------|------|--------------------------------------|--------------------|
| 1 | Hurunui District Council | \$7,793 | 34 | South Waikato District Council | \$3,476 |
| 2 | Wellington City Council | \$6,160 | 35 | Central Hawke's Bay District Council | \$3,467 |
| 3 | Christchurch City Council | \$5,529 | 36 | Gore District Council | \$3,453 |
| 4 | Tasman District Council | \$5,369 | 37 | Invercargill City Council | \$3,448 |
| 5 | Queenstown-Lakes District Council | \$5,157 | 38 | Hastings District Council | \$3,422 |
| 6 | Nelson City Council | \$4,892 | 39 | Otorohanga District Council | \$3,385 |
| 7 | Kaikoura District Council | \$4,793 | 40 | Ruapehu District Council | \$3,357 |
| 8 | Waitomo District Council | \$4,479 | 41 | Mackenzie District Council | \$3,351 |
| 9 | Porirua City Council | \$4,308 | 42 | Stratford District Council | \$3,340 |
| 10 | Rangitikei District Council | \$4,221 | 43 | Waimate District Council | \$3,285 |
| 11 | Marlborough District Council | \$4,138 | 44 | Waitaki District Council | \$3,270 |
| 12 | Dunedin City Council | \$4,131 | 45 | Manawatu District Council | \$3,251 |
| 13 | South Taranaki District Council | \$4,039 | 46 | Masterton District Council | \$3,228 |
| 14 | Whakatane District Council | \$4,028 | 47 | Selwyn District Council | \$3,191 |
| 15 | Kawerau District Council | \$3,957 | 48 | Waimakariri District Council | \$3,138 |
| 16 | Taupo District Council | \$3,912 | 49 | Carterton District Council | \$3,110 |
| 17 | Rotorua Lakes Council | \$3,905 | 50 | Matamata-Piako District Council | \$3,104 |
| 18 | Tauranga City Council | \$3,904 | 51 | Whangarei District Council | \$3,043 |
| 19 | Auckland Council | \$3,890 | 52 | Kapiti Coast District Council | \$3,040 |
| 20 | Hamilton City Council | \$3,881 | 53 | Clutha District Council | \$3,031 |
| 21 | Napier City Council | \$3,876 | 54 | Far North District Council | \$3,016 |
| 22 | Hutt City Council | \$3,870 | 55 | Central Otago District Council | \$2,999 |
| 23 | Western Bay of Plenty District Council | \$3,851 | 56 | Thames-Coromandel District Council | \$2,967 |
| 24 | New Plymouth District Council | \$3,838 | 57 | Kaipara District Council | \$2,964 |
| 25 | Palmerston North City Council | \$3,674 | 58 | Wairoa District Council | \$2,900 |
| 26 | Timaru District Council | \$3,643 | 59 | South Wairarapa District Council | \$2,875 |
| 27 | Gisborne District Council | \$3,623 | 60 | Buller District Council | \$2,869 |
| 28 | Waipa District Council | \$3,614 | 61 | Upper Hutt City Council | \$2,698 |
| 29 | Southland District Council | \$3,575 | 62 | Opotiki District Council | \$2,695 |
| 30 | Tararua District Council | \$3,574 | 63 | Horowhenua District Council | \$2,653 |
| 31 | Ashburton District Council | \$3,565 | 64 | Waikato District Council | \$2,576 |
| 32 | Whanganui District Council | \$3,555 | 65 | Grey District Council | \$2,561 |
| 33 | Hauraki District Council | \$3,491 | 66 | Chatham Islands | No Ratepayer Data |
| | | | 67 | Westland District Council | No Ratepayer Data |





Interpretive Tips

1. Where the graph lines converge, or the scale is too wide refer to the following tables for both sector information and the individual result.

